

Entrepreneurship

1 semester

Syllabus

Part 1: Course Information

Instructor Information

Instructor: Dr. Sergei N. Polbitsyn

Office: Office 213, 13b Prospekt Lenina

Office Hours: 13:00 – 18:00 Monday

Office Telephone: (343) 371-10-03

E-mail: s.n.polbitsyn@urfu.ru

Course Description

This course prepares participants for a future career as entrepreneurs, either as founders of new businesses or within already established companies. It is designed to give participants practical insights into those business aspects that are particularly important during a firm's early development phases, and to make them more effective in managing and growing the start-up firm. It also provides the cornerstones for successfully launching and implementing entrepreneurial projects within already established organizations in environmental protection.

By the end of the course, participants will know how to pro-actively deal with some of the most common challenges involved in launching a new business venture in environmental protection. Specifically, they will be able to:

- Identify and evaluate new business ideas.
- Write a business plan and effectively communicate and sell new business concepts to other people.
- Understand basic financial statements and ratios.
- Distinguish between different sources of financing and select those that best fit the requirements of the new entrepreneurial venture.
- Formulate a business strategy for the new venture that can be communicated to external stakeholders.
- Successfully internationalize the new venture, which involves careful market selection and positioning of products and services in foreign markets.
- Launch and develop new business ventures inside established corporations and make them survive in an often-hostile environment.

Prerequisite

- Methodology of Scientific Research
- Scientific knowledge transfer

Textbook & Course Materials

Required Text

- Andonova, Veneta, Nikolova, Milena S Entrepreneurial Ecosystems in Unexpected Places. - Palgrave Macmillan Springer Nature. 2019
- Watt, George Lean Entrepreneurship Apress Springer Nature. – 2019
- Nielsen, C., Lund M. The Basics of Business Models. – Bookboon, 2013

Recommended Texts & Other Readings

Alam, J., Ibn-Boamah, M., & Johnson, K. (2019). Exploring the entrepreneurial ecosystem: Some local Canadian perspectives. *Strategic Change-Briefings in Entrepreneurial Finance*, 28(4), 249-254. doi:10.1002/jsc.2266

Bankins, S., Denness, B., Kriz, A., & Molloy, C. (2017). Innovation Agents in the Public Sector: Applying Champion and Promotor Theory to Explore Innovation in the Australian Public Service. *Australian Journal of Public Administration*, 76(1), 122-137. doi:10.1111/1467-8500.12198

Bason, C. (2010). *Leading Public Sector Innovation: Co-Creating for a Better Society*. Leading Public Sector Innovation: Co-Creating for a Better Society, 1-
Chen, J. Y., Cai, L., Bruton, G. R. R., & Sheng, N. H. Entrepreneurial ecosystems: what we know and where we move as we build an understanding of China. *Entrepreneurship and Regional Development*, 19. doi:10.1080/08985626.2019.1640438

De Vries, H., Bekkers, V., & Tummers, L. (2016). INNOVATION IN THE PUBLIC SECTOR: A SYSTEMATIC REVIEW AND FUTURE RESEARCH AGENDA. *Public Administration*, 94(1), 146-166. doi:10.1111/padm.12209

Course Requirements

- Internet connection
- Multimedia equipment

Course Structure

Lectures and reading materials. Participating in the lectures and reading the assigned papers are the most essential parts of the course. All enrolled students are therefore expected to participate in all lectures and read all assigned papers.

Seminars. The seminars are organized and conducted by the Instructor. The student performance at the seminars will be assessed based on three criteria: attendance, preparedness, and activity.

Assignments. For each part of the course there will be an individual assignment to write a short paper addressing a specific question. The assignments will be graded and commented by the Instructor with one paragraph of comments.

Points for participation in role-plays and discussions are awarded if the students use additional information from supplementary readings and make explicit reference to the author and to the book/article they have used.

Mid-term exam consists of a multiple-choice test of 20 questions that deal with terms, ideas, and facts covered during the previous weeks and a short (not exceeding 250 words) written answer to one of two questions based on material covered within the previous weeks.

Group presentation. A PowerPoint (or Prezi, or OpenOffice) presentation of 20-25 slides prepared by a working group (depending on the number of students in the class but not more than four students in a group) on one of the issues covered in the course. The presentation will be followed by a Q and A session. Presenters are expected to demonstrate their use of theoretical and methodological tools discussed during the course for analysis of the subject of their presentation.

Final Exam consists of an open-ended test that requires short (1-3 sentences) responses to 100 questions based on the material covered within the course and a short academic essay (200 words) on one of three suggested topics.

Part 2: Student Learning Outcomes

1. Provide a framework of knowledge, theory and understanding relative to Scientific Methodology in the 21st century.
2. Embrace the thinking of Scientific methodology.
3. *Knowledge and Understanding*
 - *employ* theoretical and conceptual knowledge to *identify* and *analyze* Scientific methodology problems in global contexts, *select* the most appropriate form of Scientific methodology needed for the suggested type of activity and operation.
 - *identify and place into practice* information-based decision making approaches to scientific methodology problems with regards to operational grounding.
4. *Intellectual Skills:*
 - *gather, analyze, and evaluate* business data and information and *transform* empirical data into useful and actionable information using a set of strategic and descriptive tools,
 - *interpret and analyze* complex business issues from multiple perspectives and critically *review* academic literature and other relevant information sources, *design* a scientific methodology operating in the conditions of the diverse legal, socio-cultural and economic environment
5. *Practical Skills: Inter/Multicultural Competency*
 - *apply* proven theoretical and conceptual knowledge of scientific methodology challenges, including economic life-cycles.
6. *Transferable Skills: Multicultural Communication*
 - *communicate* effectively in English in oral, written and electronic formats *using* communication and information technology for business applications and is able *prepare and present* reports.

- *exercise* initiative and *take* personal responsibility for one’s own work in terms of timeliness, professional behavior, personal motivation and planning skills.

Part 3: Topic Outline/Schedule

- Week 01: Introduction to the Entrepreneurship
- Week 02: Introduction to the Entrepreneurship
- Week 03: Introduction to the Entrepreneurship
- Week 04: Introduction to the Entrepreneurship
- Week 05: The Organization of Entrepreneurship
- Week 06: The Organization of Entrepreneurship
- Week 07: The Organization of Entrepreneurship
- Week 08: The Organization of Entrepreneurship
- Week 09: The Idea of International Entrepreneurship
- Week 10: The Idea of International Entrepreneurship
- Week 11: The Idea of International Entrepreneurship
- Week 12: The Idea of International Entrepreneurship
- Week 13: The Business model of Entrepreneurship
- Week 14: The Business model of Entrepreneurship
- Week 15: The Business model of Entrepreneurship
- Week 16: The Business model of Entrepreneurship

Part 4: Grading Policy

Graded Course Activities

ECTS Grade	Points	Russian grade
A	100-91 points	“excellent”: 100–80 points
B	90-81	
C	80-71	“good”: 79– 60 points
D	70-61	
F: failed	less than 60 points: failed	“satisfactory”: 59–40 points
		“unsatisfactorily”: failed, less than 40 points

Part 5: Course Policies

Attend Class

Students are expected to attend all class sessions as listed on the course calendar.

Build Rapport

If you find that you have any trouble keeping up with assignments or other aspects of the course, make sure you let your instructor know as early as possible. As you will find, building rapport and effective relationships are key to becoming an effective professional. Make sure that you are proactive in informing your instructor when difficulties arise during the semester so that they can help you find a solution.

Complete Assignments

Assignments must be submitted by the given deadline or special permission must be requested from instructor *before the due date*. Extensions will not be given beyond the next assignment except under extreme circumstances.

All discussion assignments must be completed by the assignment due date and time. Late or missing discussion assignments will affect the student's grade.

Commit to Integrity

As a student in this course (and at this university) you are expected to maintain high degrees of professionalism, commitment to active learning and participation in this class and also integrity in your behavior in and out of the classroom.

Academic Dishonesty Policy

1. Academic dishonesty includes such things as cheating, inventing false information or citations, plagiarism and helping someone else commit an act of academic dishonesty. It usually involves an attempt by a student to show possession of a level of knowledge or skill that he/she does not possess.
2. Course instructors have the initial responsibility for detecting and dealing with academic dishonesty. Instructors who believe that an act of academic dishonesty has occurred are obligated to discuss the matter with the student(s) involved. Instructors should possess reasonable evidence of academic dishonesty. However, if circumstances prevent consultation with student(s), instructors may take whatever action (subject to student appeal) they deem appropriate.
3. Instructors who are convinced by the evidence that a student is guilty of academic dishonesty shall assign an appropriate academic penalty. If the instructors believe that the academic dishonesty reflects on the student's academic performance or the academic integrity in a course, the student's grade should be adversely affected. Suggested guidelines for appropriate actions are: an oral reprimand in cases where there is reasonable doubt that the student knew his/her action constituted academic dishonesty; a failing grade on the particular paper, project or examination where the act of dishonesty was unpremeditated, or where there were significant mitigating circumstances; a failing grade in the course where the dishonesty was premeditated or planned. The instructors will file incident reports with the Deputy Director for Academic Affairs. These reports shall include a description of the alleged incident of academic dishonesty, any relevant documentation, and any recommendations for action that he/she deems appropriate.

